OpCo Regional Subgroup Individual Banker Summary Directors

November 21, 2003

Deutsche Bank

Strictly private & confidential

Corporate Finance - Americas MD-Director - P&P Summary Sheet

Individual Information Name Title Industry/Product Group Area of Focus	Employee F Director Media Yellow Pages/Directories, Broadcasting, Towers	s, Broadcastin	g, Towers
Rankings 2003 Regional Opco Composite Bucket - Qualitative - Quantative - Cultural	# @ < @		
2003 Group/Product Head Ranking 2003 Opco Ordinal Ranking (Dir Only) 2002 Comp Bucket	3 of 5 [tbd] A		
Guarantee 2003 (Y/N) Promotion Eligible (Y/N) Promotion Recommendation (Y/N)	N N N		
Financial Summary (a) Revenue (euro) Controlling Revenue (Nov 14th) P&S Revenue (Sept 30)	Franchise 24,599 4,149	GCF 24,599 4,149	Ranking (GCF rev by Title) (b) 5 of 32 6 of 32
BPaD (Q3 2003) Market Fees (Wallet) DB Market Share DB BPaD Revenue Coverage Wallet Meets Target (> 112.5)	72 12.9% 9.3 NO		

(a) See attached deal detail (b) Ranking CAG or Product or Sponsor Specific

Corporate Finance - Americas MD-Director - P&P Summary Sheet

Name Title Industry/Product Group Area of Focus	Employee G Director Media Advertising, Marketing Services	ervices
Rankings 2003 Regional Opco Composite Bucket - Qualitative - Quantative	កឧ កឧ កឧ កឧ	
2003 Group/Product Head Ranking 2003 Opco Ordinal Ranking (Dir Only) 2002 Comp Bucket Guarantee 2003 (Y/N) Promotion Eligible (Y/N) Promotion Recommendation (Y/N)	na [tbd] N/A Yes No	
Financial Summary (a) Revenue (euro) Controlling Revenue (Nov 14th) P&S Revenue (Sept 30) BPaD (Q3 2003) Market Fees (Wallet) DB Market Share DB BPaD Revenue Coverage Wallet Meets Target (> 112.5)	Franchise 0 0.0% 0.0	GCF Ranking (GCF rev by Title) (b) - na

(a) See attached deal detail (b) Ranking CAG or Product or Sponsor Specific

Corporate Finance - Americas MD-Director - P&P Summary Sheet

Individual Information Name Title Industry/Product Group Area of Focus	Employee H Director Media Broadcasting, Cable TV, Cinemas, Lev Fin
Rankings 2003 Regional Opco Composite Bucket - Qualitative - Quantative - Cultural	0 000
2003 Group/Product Head Ranking 2003 Opco Ordinal Ranking (Dir Only) 2002 Comp Bucket	5 of 5 [tbd] A
Guarantee 2003 (Y/N) Promotion Eligible (Y/N) Promotion Recommendation (Y/N)	No No
Financial Summary (a) Revenue (euro) Controlling Revenue (Nov 14th) P&S Revenue (Sept 30)	Franchise GCF Ranking (GCF rev by Title) (b) 6,000 5,384 17 of 32 467 411 20 of 32
BPaD (Q3 2003) Market Fees (Wallet). DB Market Share DB BPaD Revenue Coverage Wallet Meets Target (> 112.5)	0.0% 0.0 NA

(a) See attached deal detall (b) Ranking CAG or Praduct or Sponsor Specific

	Bankerije GGE/Vali	111 56	154 154						163 163		467 411												
	Barker P& Franchise Va (Sop/(TD)	7							-	1)	4												
	GCEFFV/alue	576	787	433	232	131	35	2	(61)	(612)	5,383												
	DBFranchise Walue Nov	1,152	787	433	232	131	70	11	(61)	(213)	000'9			0.377	2,374								
		HY Bonds Equity Linked	HY Bonds	M&A	Lev. Loans	+	Equity	Equity	HY Bonds	HY Bonds				th change of the self	bonds-Colpoiate n								
Pipeline		Allbritton Communications - HY Offering (1003) Lin TV - convertible bond & HY offerings (2003)	Lin TV - convertible bond & HY offense (2003)	Alibritton Communications - Ceneral Advisory (News Critic) Tribune Co - general advisory (radio assets)	Loews Corporation - HY/Bank Refinancing	Gray Television - bank/equity financing (4Q 02)	Gray Television - bank/equity financing (4Q 02)	Gray Television - HY offering (4Q 02) MadiaNation - HK\$445,6mn 1PO on GEM - Proj Bus / Bus (Asia ECM	Allbritton Communications - HY (4Q 02)	Salem Communications - HY offering (4Q 02)					Jones Media Networks - HY offering (4Q03) (D032555)								
- Americas Sheet and	Banksin Goveragistorov		Media,	Media,	Media.	Media.		Media.	Media.	Media.	Iviedia.				Media								
Corporate Finance MD-Director - Deal	Bankob	3-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1		\$ 3.	Tota	- THE					Total		WASHER STANDOWN OF THE STANDOW	wastening to the second	Employee H	101 •							

MD-Director - P&P Summary Sheet Corporate Finance - Americas

Individual information Name Title Industry/Product Group Area of Focus	Employee I Director Media Broadcasting, DBS/Satellite	llite	
Rankings 2003 Regional Opco Composite Bucket - Qualitative - Quantative - Cultural	∢ ∢∢ m		·
2003 Group/Product Head Ranking 2003 Opco Ordinal Ranking (Dir Only) 2002 Comp Bucket	1 of 5 [tbd] A		
Guarantee 2003 (Y/N) Promotion Eligible (Y/N) Promotion Recommendation (Y/N)	ON ON NO		
Financial Summary (a) Revenue (euro) Controlling Revenue (Nov 14th) P&S Revenue (Sept 30)	Franchise 42,314 7,945	GCF 40,579 7,945	Ranking (scF rev by Title) (b) 1 of 32 1 of 32
BPaD (Q3 2003) Market Fees (Wallet) DB Market Share DB BPaD Revenue Coverage Wallet Meets Target (> 112.5)	58 23.3% 13.4 NO		

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MD-Director - Deal	Corporate Finance - Americas MD-Director - Deal Sheet and Pipeline	oeline					
zoub isekjanu				OB-Franchise		Sanker P&S	Banker P&S
Banker	. Bankes Coverage Group Dealin	amo	The product of the value and the comment of the confidence of the	Vallati enov	GGE Value All	ratchise value ((SeptrtD)	Cochvalue
		as a constant and financian (GM - HE)	HY Bonds	16.227	16,227	2,344	-
	Media.		Lev. Loans	8,829	8,829	1,766	1,766
			Lev. Loans	7,840	7,840	2,240	2,240
- -			HY Bonds	4,378	4,378	1,318	1,318
, as a			Equity	3,010	1,505	278	278
Cota		Echostar - acqn advisory and mancing (GM - HE)	Fourty Linked	287	143		
TO STATE	Media.		HY Bonds	165	165		
1			HY Bonds	159	159		
			DCM JV	53	53		
		7 / Pelican 1	HY Bonds	(146)	(146)		
	Media.			42,314	40,579	7,945	7,945
1 otal							
MCC 75-F-75-TRANSO OCCUPATION O	N						
AUTO MANAGEMENT AND M							
	-						
				d			

Corporate Finance - Americas MD-Director - P&P Summary Sheet

Individual Information Name Title Industry/Product Group Area of Focus	Employee J Director Media Cable TV, Digital Imaging	
Rankings 2003 Regional Opco Composite Bucket - Qualitative - Quantative	മെധേമ	-
2003 Group/Product Head Ranking 2003 Opco Ordinal Ranking (Dir Only) 2002 Comp Bucket	2 of 5 [tbd] B	
Guarantee 2003 (Y/N) Promotion Eligible (Y/N) Promotion Recommendation (Y/N)	No Yes No	
Financial Summary (a) Revenue (euro) Controlling Revenue (Nov 14th) P&S Revenue (Sept 30)	Franchise GCF 3,586 1,2 2,332 9	CF Ranking (GCF rev by Title) (b) 1,218 29 of 32 912 14 of 32
BPaD (Q3 2003) Market Fees (Wallet) DB Market Share DB BPaD Revenue Coverage Wallet Meets Target (> 112.5)	113 2.8% 3.2 Yes	

⁽a) See attached deal detail (b) Ranking CAG or Product or Sponsor Specific

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Corporate Finance - Americas	nce - Americas						
MD-Director - D	MD-Director - Deal Sheet and Pipeline	oeline					
Albout Revenor		TO VARIABLE COLUMN TO THE STATE OF THE STATE			Company of the Company	doctor of the state of the stat	である。他の他の一般の一般のない。
				F. T. DB Franchise	GCE(by/alle)	FRANCE FARCE PASTER GENERAL PASTER PA	BankeriP&S e. GCF Value
	en promission (Coverage Coup., Dealiname)			题 _	Nov 14th	*(Sep)YTD) e.f	77(Sep) YTD
	Madia	AES - HY offering (20 03)	HY Bonds			304	304
			DCM JV	1,214	364	1,157	347
 			DCM JV	696	291	871	261
99,70,			Equity	545	272		
Malak	Medla.		DCM JV	441	132		
	Media.		DCM JV	707	70		
			Equity Linked	100	13		
The same of the sa	Media.		25.00	3 586	1217	2.332	912
Total				200,10			
		Adding the second secon					
STOLER LAND BURNEY BY MAN COMMAND AND STOLER							
2003 Fr. 2004 Mandates 19	100						
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Corporate Finance - Americas MD-Director - P&P Summary Sheet

Individual Information Name Title Industry/Product Group Area of Focus	Employee K Director Media Internet - New Media	1
Rankings 2003 Regional Opco Composite Bucket - Qualitative - Quantative - Cultural	ပ m ഥ 'm	
2003 Group/Product Head Ranking 2003 Opco Ordinal Ranking (Dir Only) 2002 Comp Bucket	4 of 5 [tbd] B	
Guarantee 2003 (Y/N) Promotion Eligible (Y/N) Promotion Recommendation (Y/N)	NO NO NO	
Financial Summary (a) Revenue (euro) Controlling Revenue (Nov 14th) P&S Revenue (Sept 30)	Franchise 21,590	GCF Ranking (ccF rev by Titte) (b) 10,838 9 of 32 - 32 of 32
BPaD (Q3 2003) Market Fees (Wallet) DB Market Share DB BPaD Revenue Coverage Wallet Meets Target (> 112.5)	48 1,5% 0.7 NO	

(a) See attached deal detail (b) Ranking CAG or Product or Sponsor Specific

Corporate Finance - Americas MD-Director - Deal Sheet and	Corporate Finance - Americas MD-Director - Deal Sheet and Pipeline	Jeline					
	-	-					
2 00 Cale 12			in the second of	DBI Franchise Value - (Nov	GOF Value	Bandorpass rarchisalvalde	Bankedess GOF Value
Bankel	Bankericoverage Groups		Product 7 mpt	Mariath Mari	Nov 14th	(SeptivaD)	(SeptyTD) 图
	Media.		Equity Linked	20,800	10,450		
Employee K	Media.	(3003)	Equity DCM JV	37	377		
1 1	IMEDIA	רוחמול אומנים - וב משניים (במים)		21,590	10,838		•
200382004Marratesta	,						
Kmnlovee K	h & so of in	Cal - slave	Equity-IPO	5,000			
	- Avecing			5,000			
		The second secon					